

OVERVIEW

United Technologies Corporation (UTC), based in Hartford, Conn., USA, is a diversified Dow Jones industrial component that serves the commercial building and aerospace industries. In addition to UTC Fire & Security, its business units include Carrier air conditioning and refrigeration, Otis elevators and escalators, UTC Power fuel cells, Pratt & Whitney aircraft engines, Hamilton Sundstrand aerospace and industrial systems, and Sikorsky helicopters. The United Technologies Research Center supports all business units.

RANKINGS

- 18th largest U.S. manufacturer (2009 list, *Industry Week*)
- 37th largest U.S. corporation (2009 list, *Fortune*)
- 61st largest publicly held manufacturer in the world (2009 list, *Industry Week*)
- Named No. 1 "Most Admired" aerospace and defense company (*Fortune*, March 2009)
- Named to Forbes Platinum 400 list of Best Managed Big Companies in America, every year since 1999 (*Forbes*, 2008)
- Named a "Global 100" most sustainable corporation in the world by Corporate Knights, Inc. (2005-2009 lists)
- Named to the Dow Jones Sustainability Indexes for 11 straight years (1999-2009)

EMPLOYMENT

- 206,700 employees (2009)
- 65% of employees are based outside the U.S.

REVENUES

\$52.9 billion (2009)

SALES TO U.S. GOVERNMENT

\$9.3 billion (2009)

BUSINESS BALANCE (REVENUES – 2009)

- Commercial and industrial: 58%
- Military aerospace and space: 21%
- Commercial aerospace: 21%

INTERNATIONAL REVENUES

60% of total revenues (2009)

INTERNATIONAL PRESENCE

More than 4,000 locations in approximately 71 countries; UTC does business in approximately 180 countries.

NET INCOME

\$3.8 billion (2009)

CASH FLOW

\$5.4 billion (2009)

RESEARCH & DEVELOPMENT

Company funded: \$1.6 billion (2009)
Customer funded: \$2.1 billion (2009)

CAPITAL EXPENDITURES

\$826 million (2009)

HEADQUARTERS

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