

GE SECURITY JOINS UTC FIRE & SECURITY

"The addition of GE Security gives us complementary products and global scale... Together, we're a much stronger, more competitive franchise and we have the resources to develop state of the art products for our customers." --William M. Brown, President, UTC Fire & Security

OVERVIEW

On March 1, 2010, United Technologies Corporation (UTC) announced the completion of its acquisition of the GE Security (GES) business from GE. Since 2003, and with the addition of GES, UTC has invested nearly \$9 billion in building its fire and security business with the goal of becoming the industry leader.

- Leader in the global fire and security industry
- Approximately \$6.7 billion in combined revenues (2009)
- ~ 45,000 employees worldwide
- A commitment to channel relationships and supporting and strengthening these partnerships through continued product development and customer support.
- The backing of UTC and its strong, clear, unambiguous commitment to growing its position in the fire and security industry.

COMPLEMENTARY PRODUCTS

- GES has UL approved products in North America that fill product gaps in the UTC Fire & Security (UTCFS) fire products offering.
- On the security side, the new products will build scale and complement Lenel's leadership in enterprise software and Onity's capabilities in electronic locks.

GLOBAL SCALE

- The acquisition creates a more significant presence in North America, providing balance with the existing position in Europe and Asia.

STRONG BRANDS

- **Fire:** Kidde, Det-Tronics, Fenwal, Fireye, Forney, Marioff, AirSense, GST, Silvani, Omicron, Autronica, Noha, Chemetron, Angus, EST, FireworX, Vigilant, Edwards
- **Security:** Lenel, Onity, Guardall, VisioWave, Alliance, Simon, Casi-Rusco, Picture Perfect, FCWnX, Supra
- **Services:** Chubb, Delta, Sici, and others

ADVANCING TECHNOLOGY

- More than 1,000 of the best engineers in the industry working across 30+ design centers
- 75 new products launched in just the last two years – with more than 50 new product programs in development

SHARED VALUES

- Goal of flawless quality and 100 percent on-time delivery
- Commitment to always put the customer first
- A culture of doing what we say and doing it in an honest, ethical way
- Business integrity in everything we do and zero tolerance for ethical missteps
- Relentless focus on workplace safety and reducing our environmental footprint.

CONTACT

Please visit www.1UTCFS.com for more information.

"Our combined company has outstanding people, products and technologies. Together with our partners, we can be the best in the industry." --William M. Brown, President, UTC Fire & Security

This document includes "forward looking statements" concerning expected revenue, earnings and additional benefits of a transaction that remain subject to uncertainties. Important factors that could cause actual results to differ materially from those anticipated or implied in the forward looking statements include changes in anticipated or actual economic conditions, delays in or inability to obtain necessary regulatory approvals on acceptable terms and delays in achieving anticipated synergies and in integrating the acquired businesses. For information identifying other important economic, political, regulatory, legal, technological, competitive and other uncertainties, see UTC's SEC filings as submitted from time to time, including but not limited to, the information in the "Business" section of UTC's Annual Report on Form 10-K, the information included in UTC's 10-K and 10-Q Reports under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations," and the information included in Current Reports on Form 8-K.



UTC Fire & Security
A United Technologies Company